

# **GRANT WRITING STRATEGY WEBINAR: DOE Deployment of Clean Energy and Energy Efficiency Projects on Indian Lands Funding Opportunity**

**PRESENTED BY:**

**Josh Simmons**

**Principal Consultant / Attorney**

**[www.Prospersustainably.com](http://www.Prospersustainably.com)**

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# Presenter Qualifications

## Joshua M. Simmons



### ➤ **Founding President of Prosper Sustainably**

- **Assisting tribal communities to development and implementation of lasting solutions to meet environmental and sustainability needs**
  - Grant Writing / Management, Program Development, Plans & Assessments
  - Project Management, Environmental Codes Drafting, Feasibility Studies

### ➤ **Former SYCEO Director (2007 – 2014)**

- **Transformed the Santa Ynez Chumash Environmental Office (SYCEO) into a nation-leading tribal environmental agency**
- **Secured 42 grants for \$4.3 million in funding**

### ➤ **Grant Writing Course Instructor**

- **Instructed on behalf of FWS, USBR, and UCSB**



# Disclaimer

This webinar is sponsored by Prosper Sustainably, a for-profit business that assists tribal communities and other organizations develop and implement lasting solutions to meet environmental and sustainability needs. This webinar is NOT sponsored or endorsed by the U.S. Department of Energy (DOE) and should not be considered a representation of the DOE's opinions in any way.



# Webinar Objectives

- **Teach grant review process**
- **Share Grant Review Documents**
  - Presentation, Template, Example Review
- **Review DOE Tribal Energy funding opportunity:**
  - Determine whether you want to apply
  - Consider strategy for preparing an applications
- **Build awareness of my services and expertise**
- **Connect with those interested in these opportunities**
- **Help more valuable projects get successfully completed**
- **Feedback: Post-Webinar Survey**



# Grant Writing & Management Steps

- **Finding Grant Funding Opportunities**
- **Reviewing a Grant Funding Announcement / RFP**
- **Preparing Your Funding Application**
- **Initial & Final Application Submissions**
- **Seeking Funder Feedback on Proposal**
- **Managing a Secured Grant**

# Grant Announcement Review

## WHAT IS A GRANT ANNOUNCEMENT REVIEW?

- Funding Opportunity Title & Identifiers
- Funding Opportunity Announcement Website Link(s)
- Eligible Organization(s) and Location(s)
- Eligible Activities
- Cost-Sharing / Match Requirements
- Application Deadline
- Application Submission Options
- Application Contact & Assistance
- Format Requirements
- Funding Period (Length, Start, End)

# Grant Announcement Review

## WHAT IS A GRANT ANNOUNCEMENT REVIEW?

- Available Funding
- Project/Proposal Requirements
- Required Proposal Components
- Project/Proposal Criteria
- List of Priority Tasks
- Additional Notes
- Questions
- Specific Project Ideas



# Grant Announcement Review

## WHY CONDUCT A GRANT ANNOUNCEMENT REVIEW?

- Extract most important information / Avoid missing critical information
- Determine whether to prepare a grant proposal
- Scan and summarize a potentially lengthy document
- Identify proposal requirements, components, and criteria
  - Create a proposal outline and checklist
- Develop a strategy for preparing a proposal
  - Determine what information needs to be gathered
  - Identify tasks that need to be started right away
    - Time sensitive tasks
    - Deliverables involving other people and organizations
      - ❖ Especially where signatures are needed
  - Allocate people, time, and other resources
- Identify proposal questions and who/how to ask

# Grant Writing Services

- High quality grant proposal preparation
- Reasonably priced services (typically fixed fee)
- Low to no-cost evaluation opportunity
- Hands-on or classroom based training
- Free preliminary phone consultation



<http://www.prospersustainably.com/services/grantwriting/>

# Other Services

- **Program Development & Management**
  - Start with an environmental programs evaluation
- **Plans & Assessments**
  - Start with a sustainability assessment
- **Project Management**
- **Environmental Codes Drafting**
- **Feasibility Studies & New Ventures Planning**
- **Free Initial Phone Consultation**

<http://www.prospersustainably.com/services/>



# Thank You! Questions?

Need further assistance? Please contact:

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